

## When to offer CMW Systems

CMW (is compatible with Steelcase™ Avenir® design)

- CMW panels are acoustical and tackable as a standard
- CMW panels come with USA Byrne Electric (newest and safest technology vs Asian post patent copied electrical system). Electrical system comes with a 10 year warranty and \$5MM liability coverage.
- CMW is made to BIFMA and UL specifications.
- CMW products are painted with powder coat material using a DuPont formula to reduce nicks and scratches.
- CMW is GSA approved and made in the USA.
- CMW comes with a lifetime warranty for component parts. Note 5 years on moveable parts and 3
  years on fabric.
- CMW panel electrical is designed with patented snap-in wire harnesses for easy installation.
- CMW Panels offer a Patent-Pending "PolyStax design" allowing the system to be easily field expanded from one height to another height all the way up to standard ceiling height and therefore offering a floor-to-ceiling office design option.
- CMW PolyStax stackers are available in 5 heights and 6 widths and come in fabric, laminate, frosted, smoked, and clear acrylic, as well as whiteboard options.
- Universal single design panel to panel hardware connection.
  - 1. No additional parts (e.g. connectors of varying heights and shapes)
  - 2. All panel to panel angles are possible which is better for re-purposing
- Panel base raceway is flush which is a more current modern design
- Panel to panel drop height connector is simple steel connection not a plastic variable height strip.
- Flush raceway is metal versus textured plastic for quality impression
- Flush Raceway nests against wall as opposed to bulbous base of AO
- CMW comes with full height doors and sliding doors