

Are you a reseller of industrial products?  YES  NO

What is your resale tax number? \_\_\_\_\_

*NOTE: A resale tax exemption certificate must be attached.*

**COMPANY NAME:** \_\_\_\_\_ **DBA:** \_\_\_\_\_ **SIC Code:** \_\_\_\_\_

Street Address/P.O. Box: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

How long has the company been in business? \_\_\_\_\_

Type of organization:  Corporation  Partnership  Sole Proprietor

Are you a division of another company? \_\_\_\_\_ Name: \_\_\_\_\_

Owners of company: \_\_\_\_\_ Sales Manager's Name: \_\_\_\_\_

Controller or A/P Contact: \_\_\_\_\_

What type of business are you in? \_\_\_\_\_

How many salespeople do you employ? \_\_\_\_\_ Inside: \_\_\_\_\_ Outside: \_\_\_\_\_

What industries do you sell to? (eg. industrial, health care, pharmaceutical, etc.) \_\_\_\_\_

What are the major lines you represent? \_\_\_\_\_

What products do you stock? \_\_\_\_\_

**CREDIT REFERENCES:**

Dun & Bradstreet Number: \_\_\_\_\_

Bank Name: \_\_\_\_\_ Account #: \_\_\_\_\_

Bank Phone Number: \_\_\_\_\_ Contact: \_\_\_\_\_

Would you be able to provide a financial statement if needed?  YES  NO

Four credit references where you have an open account. Include direct phone numbers and account numbers.

1: \_\_\_\_\_

2: \_\_\_\_\_

3: \_\_\_\_\_

4: \_\_\_\_\_

\_\_\_\_\_  
*Authorized signature*

Please fax this application to **609-223-6406**

**Thank you!**